

## Oakland One Stop Capital Shop

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Officer(s): Greg Garrett, Manager  
Key Contact(s): John Quintel and Debora Acosta, Loan Analysts

Year Founded: 1997

Type of Organization: City of Oakland Economic Development

Service Area: Businesses located within City of Oakland boundaries. OSCS private lending partners can lend anywhere.

Activities: The One-Stop Capital Shop provides management, technical, referral and financial assistance to Oakland-based businesses to retain, expand, and attract businesses to Oakland. The One-Stop Capital Shop provides financial assistance to retain and increase employment opportunities for low and moderate income Oakland residents; provides technical assistance to small business owners, and local development corporations in the seven Community Development Districts operates an Entrepreneurial Training Center for business skill development and training through a monthly workshop program and an entrepreneur training course. The OSCS works in cooperation with the U.S. Small Business Administration, several private lenders, and technical assistance service provides to deliver services.

Lending/Loan Package: Over \$3 million in loans approved in 2001

Volume: 7 loans approved in 2001

Relationships: This organization has indicated that it has worked with the following financial institutions - Bank of America, Bank of Oakland, Citibank, Community Bank of the Bay, Fremont Savings, Merrill Lynch, and Wells Fargo. Oakland One-Stop Capital has also worked with CEDLI and is a direct lender.